



# CAPITAL – CREATING CAPACITY AT THE ENTERPRISE LEVEL

June 9, 2022

10:30AM-12:00PM **AGENDA**

## Description

Enterprise capital is essential to nonprofit developers' ability to move efficiently through acquisition and predevelopment. But sourcing these dollars can be challenging as nonprofits cannot raise direct equity, and most lenders and investors prefer to make secured, project-specific loans. HPN members will share their successes and challenges raising enterprise level capital – flexible, unsecured debt and equity – and we'll discuss collective strategies to address this need sector-wide.

**10:30am – 11:00am**

Discussion starters:

John O'Callahan, CEO, Atlanta Neighborhood Development Partnership

Kathy Laborde, CEO, Gulf Coast Housing Partnership

Michael Finn, CFO, National Community Renaissance

**11:00am – 11:45am**

Open discussion/peer exchange

**11:45am – 12:00pm**

Next steps, wrap-up